

CALFLEXHUB SYMPOSIUM

SEPTEMBER 24 | 8am-6pm PT



ORLY HASDIM



ANN OLIVO



BRUCE NORDMAN



STEVEN LANZISERA

COMMUNICATION, CONTROL AND INTEROPERABILITY IN SMALL BUILDINGS

Orly Hasdim, Utility Relations, Universal Devices;

Ann Olivo, Marketing and Product Vice Chair, Matter WG (Silicon Labs);

Bruce Nordman, Energy Policy Research Scientist Engineer, Berkeley Lab;

Steven Lanzisera, VP of Engineering, Renew Home



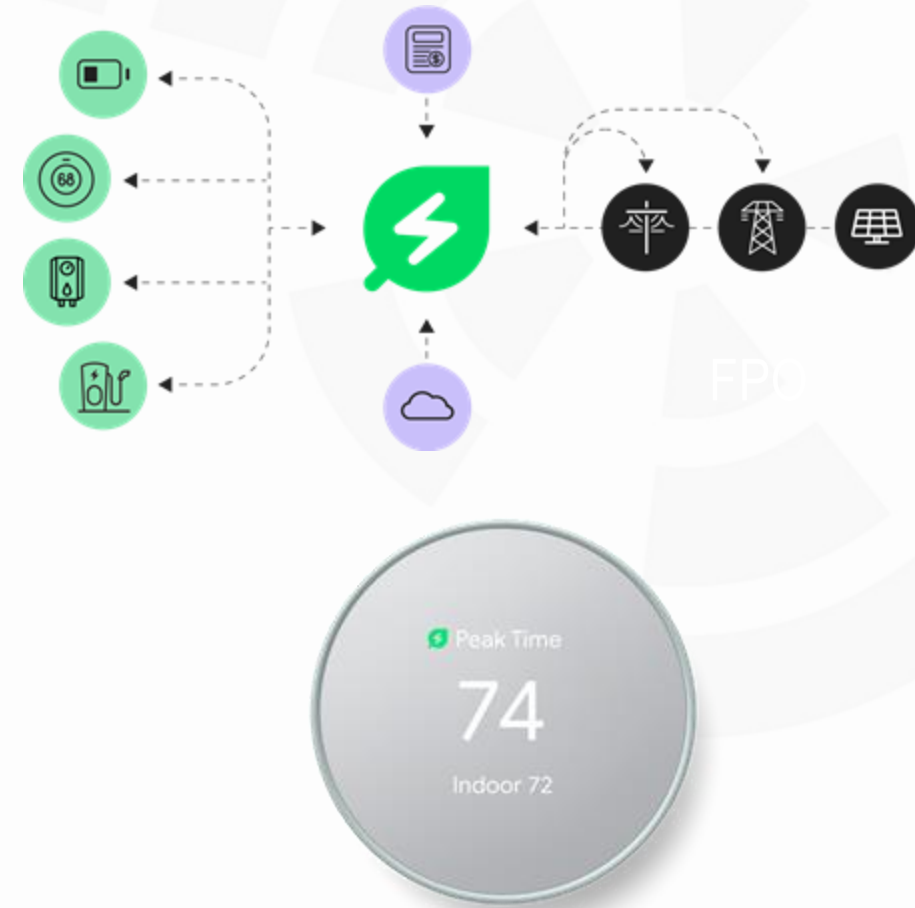
2024

Steven Lanzisera

VP Engineering

- Renew provides cloud-based, whole home energy services in millions of homes in the US
- Users care about cost savings, but most **don't** want to deeply engage or understand to capture savings
- Focus on savings, comfort, and convenience
- Dynamic pricing can work with the user journey if we make it easy, accessible, and impactful

Renew Home



Orly Hasidim

VP Operations

UNIVERSAL DEVICES



Demand Flexibility Open Source Platform

Enables seamless **communication between all devices**, regardless of manufacturer or communication standard

Users can install **plugins**—similar to apps on Android or iOS—allowing devices to work together

Protocol-agnostic - eliminates the need for compatibility constraints, fostering innovation and adaptability in a developer-friendly ecosystem



Ann Olivo

Vice Chair, Matter Marketing & Product Sub Group

- **Silicon Labs**

- Purpose-built wireless connectivity for the Internet of Things
- Hardware, software, development tools, and ecosystem support

- **Connectivity Standards Association**

- Hosts the Matter standard, as well as Zigbee, Product Security, and Aliro
- 725+ member companies, with 9,000+ individuals participating from 48 countries





- A single, IP-based protocol
- Simplified development for manufacturers
- Increased choice & compatibility for consumers
- Rapid, global adoption & transformative impact
- A seal of approval that devices will work seamlessly and securely together

The Foundation for
Connected Things



Simple



Interoperable



Reliable



Secure

Matter Timeline

Oct
2022

Matter 1.0 Spec Launch

Devices: Door Locks, Motion & Contact Sensors, Lighting, Light Bulbs, Smart Plugs, Smart Hubs & Bridges, Thermostats, Wireless Access Points, Blinds & Shades, Garage Door Openers, Smart TVs

Features: Matter Casting, Multi-Admin Control

May
2023

Matter 1.1 Spec Launch

Features: New developer and certification tools, under-the-hood performance and core improvements

Open: Interoperability Lab opens in Portland, OR, USA

Oct
2023

Matter 1.2 Spec Launch

Devices: Refrigerators, Dishwashers, Laundry Washers, Robotic Vacuums, Smoke & Carbon Monoxide alarms, Room Air Conditioners, Air Quality Sensors, Air Purifiers, Fans, Latch & Bolt Door Locks

Features: New naming, semantic, and interoperability features

May
2024

Matter 1.3 Spec Launch

Devices: EV Charging, Water Management (Leak & Freeze Detectors, Rain Sensors, Controllable Water Valves), Laundry Dryers, Microwave Ovens, Cooktops, Extractor Hoods

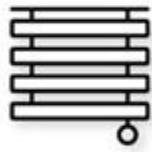
Features: Energy management (Reporting & Monitoring), Enhanced Entertainment and Smart Home Management via Matter Casting-enabled Media Players and Smart TVs

Devices Supported by Matter

HVAC Control



Window Coverings and Shades



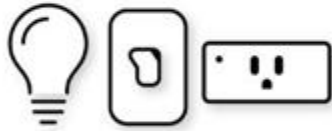
Safety and Security



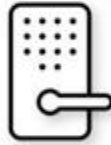
Energy Management



Lighting and Electrical



Door Locks



Media Devices



EV Chargers



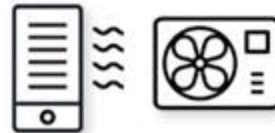
Controllers and Bridges



Appliances



Air Quality



Water Management



Growing Trends Around Energy Management

78% of US adults concerned about home energy costs, **70%** taking an **active approach** to being more energy efficient.

July 2024, CNET Consumer Energy Survey

40% of Gen Z buyers in the UK say they **want** next or first property to be a **smart home**.

Samsung Smart Home Buyers Index (UK), June 2024

Smart energy devices led online search categories, **50%** of all smart home searches feature "smart energy".

Samsung Smart Home Buyers Index (UK), June 2024

52% of consumers **motivated** to adopt smart home technologies for **environmental benefits**, such as reduced carbon footprints.

December 2023, Deloitte Connected Consumer Survey

66% of consumers want to actively reduce energy usage

July 2024, Parks Associates' report

71% of UK consumers prioritize **energy efficiency** when considering a smart home, **6.5%** willing to pay more.

Samsung Smart Home Buyers Index (UK), June 2024

79% of consumers using smart home technology reported **saving money** on energy bills is a primary **motivation**.

2023 survey by the Smart Energy Consumer Collaborative

Energy Savings #1 use case among US consumers for smart home devices.

July 2024, Parks Associates' report

44% of smart home adopters interested in features that help them monitor and **reduce energy consumption** to lessen **environmental impact** and **save money**.

December 2023, Deloitte Connected Consumer Survey

81% say device compatibility is a key determining factor to purchasing.

Samsung Smart Home Buyers Index (UK), June 2024

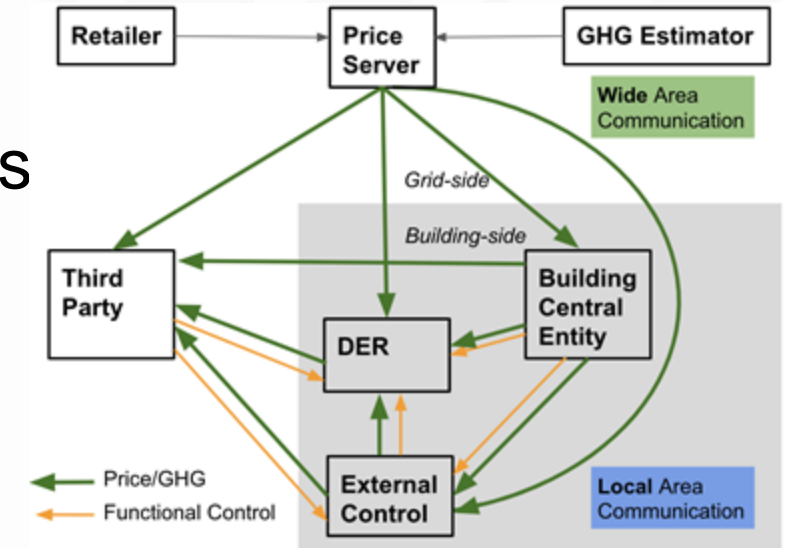
71% say **energy efficiency** is key consideration factor when considering a smart home and **56%** say it will **save them money**.

Samsung Smart Home Buyers Index (UK), June 2024

Bruce Nordman, LBNL (*Moderator*)

CalFlexHub Task Lead for Communications

- ❖ System architecture; communication protocols
- ❖ What entities exist & *who* talks with *whom* about *what*
- ❖ Everything between price server and flexible load (or battery or EV)
 - Australia is shifting from:
DER - Distributed Energy Resource - to
CER - Customer Energy Resource



Prices and Tariffs

Highly Dynamic Price

- ❖ Intervals between hourly and 5-minute
- ❖ Set no farther in advance than the day before
- ❖ Different every day

(can be guaranteed once announced or a 'best effort' forecast)

Standard tariff 'features'

- ❖ Price forecast at least 24 hours
- ❖ Optional different export price
non-financial
- ❖ Marginal GHG forecast
- ❖ Occasional emergency alerts

*Also coordinate capacity between customer and distribution system

Countries where HDP retail prices exist today

❖ United States

❖ United Kingdom

❖ Denmark

❖ Norway

❖ Sweden

❖ Finland

❖ Latvia

❖ Lithuania

❖ Estonia

❖ Germany

❖ Netherlands

❖ Belgium

❖ Austria

❖ Czechia

❖ Spain

❖ Australia

❖ New Zealand

❖ Singapore

❖ Japan

PANEL DISCUSSION



Thank you!

Contact: bnordman@lbl.gov

